



Important Update: Continued Support for Your NEC Communications Solutions

Dear Valued Customer,

We're excited to share some news that ensures long-term confidence in your NEC communications systems.

Forerunner Technologies, Inc. has acquired NEC's Unified Communications business in the U.S., Canada, and Latin America. As part of this transition, Optus, Inc.—NEC's largest and most experienced distribution partner—has been named the exclusive distributor for NEC products in the United States.

What This Means for You

- You'll continue receiving support from the same trusted NEC technical team (NTAC).
- Backed by Optus' 30+ years of NEC experience, your NEC reseller (that's us!) will continue providing reliable service and expert support.
- You'll gain access to enhanced tools, support, and logistics to ensure your business communications stay running smoothly.

Key Transition Dates

- Hardware Sales Available Through: December 31, 2025
- Software Assurance & License Support Through: March 31, 2030

Your communications infrastructure remains in capable hands, and this transition strengthens the long-term stability of your NEC solutions. If you have questions or would like to review your current setup, we're here to help.

Thank you for your continued partnership.

Sincerely,

Forerunner Channel Partner

